

FY20 PRO-FORMA FINANCIAL REPORT

3rd Quarter

UNAUDITED

DISCLAIMER

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This Interim Financial Report Presentation is produced by adjusting certain general ledger accounts to produce pro-forma financial statements reflective of the revenues and expenses of the period presented. Some general ledger accounts contain expense accruals that are completed at

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the end of each fiscal year. In order to produce pro-forma financial statements on a quarterly basis, these year-end accruals must be estimated and spread throughout the year. Each year-end accrual estimate is spread evenly over 12 months to produce these interim financial reports. These estimates are subject to inherent risks, uncertainties and assumptions, and are subject to change without notice.

Year-end accrual estimates cause the total expenses in this Interim Financial Report Presentation to differ from those presented in the City of Houston MoFR for the Houston Airport System. Such estimates are made on the following general ledger accounts:

- GL 503050 Health Insurance Ret Civ (OPEB)
- GL 504010 Pension-GASB 27 Accr
- GL 520110 Mgmt Consulting Svcs
- GL 520114 Misc Support Svcs
- GL 520120 Commun Equip Svcs
- GL 520121 Application Svcs

- GL 503090 Workers Comp-Civ Adm
- GL 531065 Rev Bonds Interest (Cap Interest)

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PROFORMA FINANCIAL REPORT EXECUTIVE SUMMARY - 3Q YTD FY20

| (\$s in millions) | 3Q YTD FY20 | 3Q YTD FY19 | \$ Variance | % Variance |
|--------------------------------------------------------------------|----------------|----------------|-------------|------------|
| Proforma Operating Revenues | \$386.4 | \$380.6 | +\$5.8 | +1.5% |
| Proforma Operating Expenses | \$376.3 | \$365.7 | +\$10.6 | +2.9% |
| Proforma Non-Operating Revenues/Expenses and Capital Contributions | \$72.1 | \$71.2 | +\$0.9 | +1.3% |

Highlights

Proforma Operating Revenues +\$5.8M

- Increase in Rentals, Building and Ground Area (+\$7.7M) associated with higher costs recovered from airlines
- Increase in Concessions (+\$1.6M) on higher rental car, ground transportation, advertising and food and beverage sales
- Decrease in Parking (-\$2.8M) due to significant decline in March passenger levels associated with COVID-19

Proforma Operating Expenses +\$10.6M

- Increase in Personnel (+\$4.6M) due to a favorable pension expense credit in FY19, HOPE pay increases, and an increase in overtime and life insurance costs
- Increase in Services (+\$3.5M) related to contractual increases in professional services and garage parking enhancements
- Increase in Depreciation & Amortization (+\$1.9M) due to an increase in assets placed in service

Proforma Non-Operating Revenues/Expenses and Capital Contributions +\$0.9M

- Increase in Investment Income (+\$6.9M) due to higher fair market value of assets and interest earnings
- Decrease in Interest Expense (-\$3.3M) primarily due to a reduction in overall outstanding debt
- Decrease in Debt Issuance Costs (-\$3.0M) as costs related to debt issuance in FY19 (Series 2018 CD) has not recurred
- Decrease in Passenger Facility Charges (-\$3.2M) primarily due to a decline in passengers associated with COVID-19
- Decrease in Capital Contributions: (-\$12.8M) primarily due to completion of all FAA and TSA projects prior to 3Q FY20





PROFORMA FINANCIAL REPORT EXECUTIVE SUMMARY - 3Q FY20

| (\$s in millions) | 3Q FY20 | 3Q FY19 | \$ Variance | % Variance |
|--------------------------------------------------------------------|---------|---------|-------------|------------|
| Proforma Operating Revenues | \$121.3 | \$123.0 | (-\$1.7) | (-1.4%) |
| Proforma Operating Expenses | \$126.8 | \$124.4 | +\$2.4 | +1.9% |
| Proforma Non-Operating Revenues/Expenses and Capital Contributions | \$27.4 | \$41.9 | (-\$14.5) | (-34.6%) |

Highlights

Proforma Operating Revenues (-\$1.7M)

- Decrease in Parking (-\$4.7M) due to reduction in parking transactions (-\$5.2M), partially offset by an increase in parking rate at HAS garages from \$22 to \$24 (+\$0.5M)
- Increase in Rentals, Building and Ground Area (+\$3.5M) primarily due to higher operating costs recovered from airlines via terminal rents

Proforma Operating Expenses +\$2.4M

- Increase in Personnel Costs (+\$1.7M) due to an increase in pension expense and HOPE pay increases
- Increase in Depreciation & Amortization (+\$1.3M) due to an increase in assets placed in service

Proforma Non-Operating Revenues/Expenses and Capital Contributions (-\$14.5M)

- Decrease in Capital Contributions: (-\$14.3M) as reimbursements associated with FAA and TSA grant-eligible projects were completed prior to 3Q FY20
- Decrease in Passenger Facility Charges (-\$3.3M) related to significant decline in passengers associated with COVID-19
- Investment Income (+\$2.2M) due to an increase in fair market value of assets (+\$2.4M) and an increase in earnings associated with additional investments (+\$0.2M), partially offset by lower interest apportionment rates (-\$0.4M).



PROFORMA OPERATING REVENUES - 3Q YTD FY20 vs. 3Q YTD FY19 (in 000's)

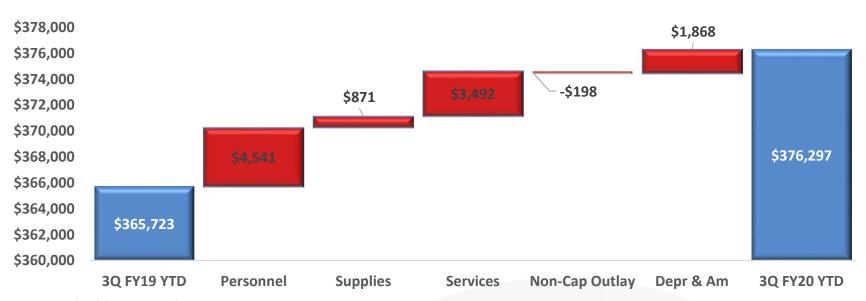




- Operating Revenues Total: +\$5.8M
- **Rentals, Buildings and Ground Area**: +\$7.7M primarily due to a higher O&M costs recovered from airlines in terminal rents.
- Parking: (-\$2.8M) due to an approximately 95% decline in passengers experienced during March 2020.
- Concessions: +\$1.6M due to an increase of +\$0.9M in rental car revenues (+\$0.7M related to rate increases and \$0.2M related to an increase in rental car transactions at IAH), +\$0.3M in ground transportation, +\$0.3M in advertising at HOU, and +\$0.2M increase in HOU food and beverage sales. Estimated loss related to COVID-19 is \$1.4M, meaning concessions revenue would be \$3.0M higher than the same period last year without its effects.

PROFORMA OPERATING EXPENSES – 3Q YTD FY20 vs. 3Q YTD FY19 (in 000's)

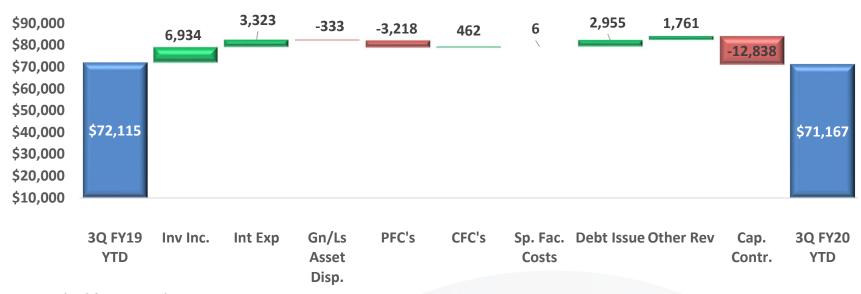




- Operating Expenses Total: +\$10.6M
- **Personnel:** +\$4.6M due to a credit to correct pension expense in FY19 which did not recur in FY20 (+\$2.4M), 2% HOPE-related pay increases (+\$0.9M), increase in pension expense (+\$0.7M), increase in overtime (+\$0.5M) and an increase in life insurance costs (+\$0.3M). Increases were partially offset by lower healthcare costs (-\$0.8M) related to a decrease in headcount.
- **Services:** +\$3.5M primarily due to contractual increases in professional services (+\$1.7M) and an increase in parking garage enhancements (+\$1.1M).
- **Depreciation & Amortization:** +\$1.9M due to an increase in assets placed in service (Taxiway WA, EFD Control Tower, IAH Parking Guidance System).

PROFORMA NON-OP REVENUE (EXPENSES) AND CAPITAL CONTRIBUTION – 3Q YTD FY20 vs. 3Q YTD FY19 (in 000's)





- Non-Op Revenue and Capital Contribution Total: (-\$1.0M)
- **Investment Income**: (+\$6.9M) due to higher fair market value of assets (+\$4.9M) and an increase in interest earnings associated with higher increase rates and additional investment of cash (+\$2.1M).
- Interest Expense: (-\$3.3M) primarily due to a reduction in overall outstanding debt.
- Passenger Facility Charges: (-\$3.2M) primarily due to a decline in passenger associated with COVID-19 (-\$3.8M).
- **Debt Issuance Costs**: (-\$3.0M) as costs related to debt issuance in FY19 (Series 2018 CD) has not recurred.
- Other Revenue: +\$1.7M due to an increase in grant revenues (+\$0.7M) and unfavorable rates and charges adjustments in the prior year.
- Capital Contributions: (-\$12.8M) primarily due to completion of all FAA and TSA projects prior to 3Q FY20 (no reimbursement request as projects are closed out).



PROFORMA OPERATING REVENUES – 3Q FY20 vs. 3Q FY19 (in 000's)

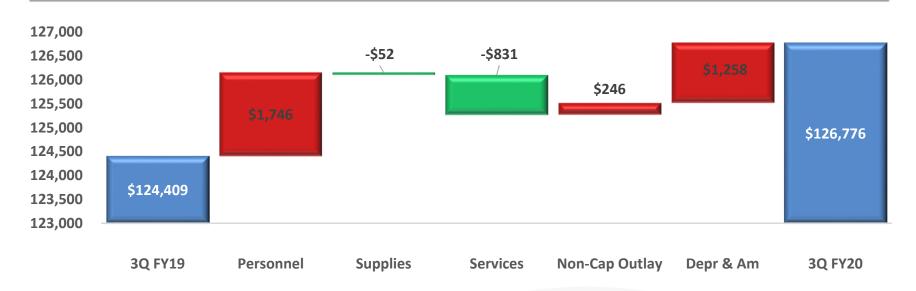




- Operating Revenues: -\$1.7M
- **Rentals and Buildings:** +\$3.5M primarily due to higher operating costs recovered from airlines through terminal rents.
- **Parking:** (-\$4.7M) due to reduction in transactions associated with COVID-19 (-\$5.2M), partially offset by an increase in parking rate from \$22 to \$24 (+\$0.5M).

PROFORMA OPERATING EXPENSES – 3Q FY20 vs. 3Q FY19 (in 000's)

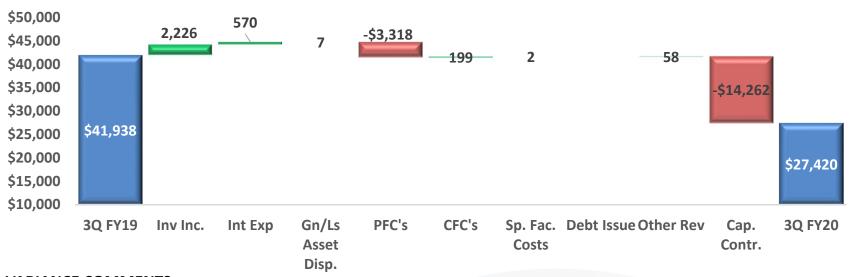




- Operating Expenses: +\$2.4M
- **Personnel Costs**: +\$1.7M primarily due to an increase in pension expenses (+\$1.4M), HOPE pay increases (+\$0.3M), increase in overtime pay (+\$0.2M). Increases were partially offset by lower Termination Pay (-\$0.3M) a decrease in health care costs (-\$0.3M) and lower headcount (-\$0.3M).
- **Depreciation & Amortization**: +\$1.3M due to an increase in assets placed in service.

PROFORMA NON-OP REVENUE (EXPENSES) AND CAPITAL CONTRIBUTION – 3Q FY20 vs. 3Q FY19 (in 000's)





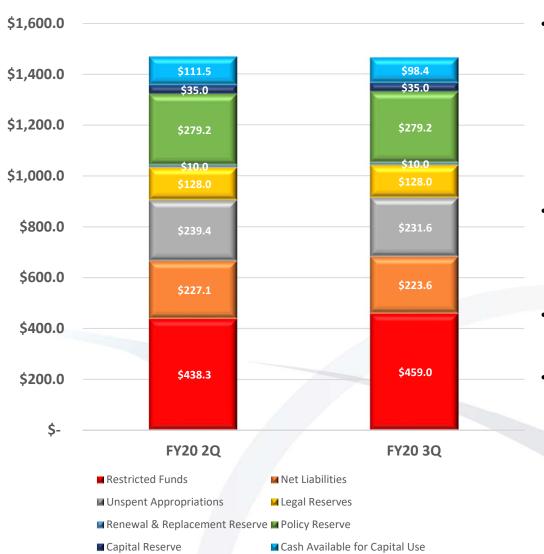
- Non-Op Revenue and Capital Contributions Total: (-\$14.5M)
- Capital Contributions: (-\$14.3M) due to completion of FAA and TSA grant-eligible projects prior to 3Q FY20.
- **PFCs:** (-\$3.3M) primarily due to the significant decline in passengers associated with COVID-19 (-\$3.8M).
- **Investment Income**: +\$2.2M due to an increase in fair market value of assets (+\$2.4M) and an increase in earnings associated with additional investments (+\$0.2M), partially offset by lower interest apportionment rates (-\$0.4M).



PROFORMA CASH REPORTS







- Cash balance ending March 31, 2020 of \$1.464 billion is (-3.7M) when compared to the December 31, 2019 balance of \$1.468 billion primarily due to a decrease in construction fund balances (-\$34.3M), partially offset by increases in Revenue Fund and restricted fund balances (+\$30.6M).
- Restricted funds +\$20.7M on increases in State Energy Conservation Fund balances (+\$11.9M) and Passenger Facility Charges (+\$10.2M).
- Unspent appropriations (-\$7.8M) due to an increase in capital spend.
- Cash Available for Operating or Capital Use (-\$13.1M)

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PROFORMA DAYS FUNDED W/ CASH AVAILABLE 9 MONTHS ENDED 3Q FY20 vs. 3Q FY19 (in millions)





- Days funded increased by 20 days.
- While the daily cash requirement increased by \$34.3K, total available cash at the end of 3Q FY20 increased by \$36.0M.
- A change in Capital Improvement Plan funding policy seeking to preserve unrestricted cash contributes to the increase in Days Funded or Days Cash on Hand.



PROFITABILITY AND TREND ANALYSIS







VARIANCE COMMENTS

3Q YTD FY20 adjusted operating profit % is slightly higher than FY19 as Services and Non-Capital Outlay
expenditures trending lower year over year. The decline in passenger traffic associated with COVID-19 is expected
to affect this trend unfavorably. HAS management efforts to reduce spend for the remainder of FY20 will mitigate
unfavorable changes.

Note: Operating Revenues exclude Passenger Facility Charges and Capital Contributions, which are considered non-operating for statutory accounting purposes. Passenger Facility Charges and Capital Contributions are included in operating income for managerial reporting purposes to arrive at adjusted operating profit.



KEY PERFORMANCE INDICATORS

NON-AIRLINE REVENUE PER ENPLANEMENT TREND





VARIANCE COMMENTS

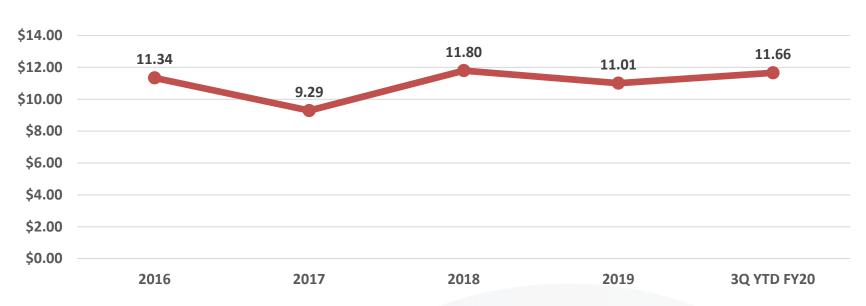
- The 3Q YTD FY20 increase in Non-Airline Revenue per Enplanement is primarily due to an increase in parking rates at HAS garages from \$22 to \$24 and an increase in auto rental and food and beverage concessions.
- The FY19 vs. FY18 decline in Non-Airline Revenue per Enplanement is primarily due enplanement growth exceeding non-airline revenue categories (e.g. Parking, Concessions and Auto Rentals).
- The slight upward trend from FY17 to FY18 in non-airline revenue per Enplaement is primarily driven by an increase in parking revenues associated with an increase in rate from \$20 to \$22 in May 2017 at both IAH and HOU.

NOTE: This measure of non-airline revenue excludes all revenues not expected to vary in direct correlation with an increase in enplaned passengers (fixed rent, aviation fuel, hangar rentals, etc.)

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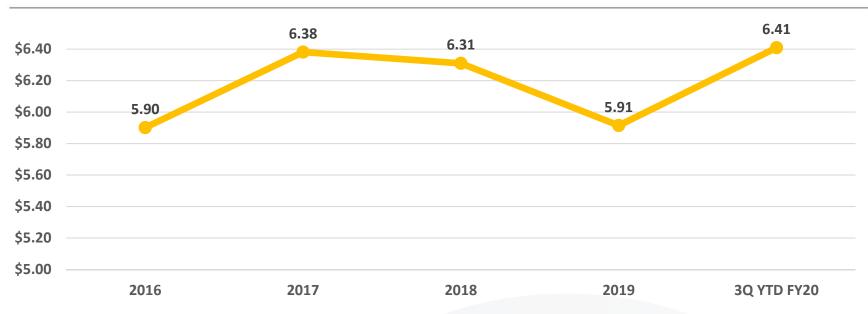




- 3Q YTD FY20 O&M Expense per Enplanement shows an increase when compared to the full year of Fiscal Year 2019 due to a significant decline in enplanements in the second half of March 2020 and an increase in Personnel and Services spend in Fiscal Year 2020.
- FY19 vs. FY18 O&M Expense per Enplanement shows a decline primarily due to an increase in enplanements in FY19, which saw no impact of Hurricane Harvey.







- 3Q YTD FY20 Debt Service per Enplanement is trending higher due to a decrease in enplanements associated with COVID-19 and a slight increase in debt service requirement year over year
 - 3Q YTD FY20 vs. 3Q YTD FY19 debt service requirement is higher by \$2.2 million
- The FY19 vs. FY18 lower debt service per enplanement is primarily due to the decrease in debt service associated with bond refinancing in FY18 and an increase in enplanements in FY19 compared to FY18.



FINANCIAL STATEMENTS

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PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands)
FOR THE 9 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (HAS)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|-----------|-----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 71,669 | 72,631 | (962) | -1.3% |
| Rentals, building and ground area | 170,249 | 162,575 | 7,674 | 4.7% |
| Parking | 77,767 | 80,550 | (2,783) | -3.5% |
| Concessions | 62,074 | 60,444 | 1,630 | 2.7% |
| Other | 4,612 | 4,444 | 168 | 3.8% |
| Total operating revenues | 386,371 | 380,644 | 5,727 | 1.5% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 94,959 | 90,418 | 4,541 | 5.0% |
| Supplies | 6,494 | 5,623 | 871 | 15.5% |
| Services | 142,176 | 138,684 | 3,492 | 2.5% |
| Non-capital outlay | 807 | 1,005 | (198) | -19.7% |
| Depreciation and amortization | 131,861 | 129,993 | 1,868 | 1.4% |
| Total operating expenses | 376,297 | 365,723 | 10,574 | 2.9% |
| Operating income (loss) | 10,074 | 14,921 | (4,847) | -32.5% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 36,734 | 29,800 | 6,934 | 23.3% |
| Interest expense | (57,437) | (60,760) | 3,323 | -5.5% |
| Gain / (Loss) on disposal of assets | - | 333 | (333) | -100.0% |
| Passenger facility charges | 78,073 | 81,291 | (3,218) | -4.0% |
| Customer facility charges | 11,460 | 10,998 | 462 | 4.2% |
| Special facility cost | (32) | (38) | 6 | -15.8% |
| Cost of issuance for debt | - | (2,955) | 2,955 | -100.0% |
| Other revenue (expense) | 895 | (866) | 1,761 | 203.3% |
| Total nonoperating revenues (expenses) | 69,693 | 57,803 | 11,890 | 20.6% |
| Income/(loss) before capital contributions | 79,767 | 72,724 | 7,043 | 9.7% |
| Capital contributions | 1,474 | 14,312 | (12,838) | -89.7% |
| Change in net position | 81,241 | 87,036 | (5,795) | -6.7% |
| Total net position, July 1 | 1,598,256 | 1,505,513 | 92,743 | 6.2% |
| Total net position, March 31 | 1,679,497 | 1,592,549 | 86,948 | 5.5% |

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PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 9 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (IAH)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|-----------|-----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 58,220 | 60,295 | (2,075) | -3.4% |
| Rentals, building and ground area | 144,281 | 135,760 | 8,521 | 6.3% |
| Parking | 59,017 | 60,802 | (1,785) | -2.9% |
| Concessions | 42,794 | 41,068 | 1,726 | 4.2% |
| Other | 3,735 | 3,491 | 244 | 7.0% |
| Total operating revenues | 308,047 | 301,416 | 6,631 | 2.2% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 69,578 | 65,458 | 4,120 | 6.3% |
| Supplies | 4,661 | 3,862 | 799 | 20.7% |
| Services | 109,843 | 104,331 | 5,512 | 5.3% |
| Non-capital outlay | 565 | 700 | (135) | -19.3% |
| Depreciation and amortization | 105,661 | 102,942 | 2,719 | 2.6% |
| Total operating expenses | 290,308 | 277,293 | 13,015 | 4.7% |
| Operating income (loss) | 17,739 | 24,123 | (6,384) | -26.5% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 28,535 | 22,784 | 5,751 | 25.2% |
| Interest expense | (43,594) | (46,117) | 2,523 | -5.5% |
| Gain / (Loss) on disposal of assets | - | 333 | (333) | -100.0% |
| Passenger facility charges | 60,178 | 61,956 | (1,778) | -2.9% |
| Customer facility charges | 11,460 | 10,998 | 462 | 4.2% |
| Special facility cost | (32) | (38) | 6 | -15.8% |
| Cost of issuance for debt | - | (2,195) | 2,195 | -100.0% |
| Other revenue (expense) | 692 | (931) | 1,623 | 174.3% |
| Total nonoperating revenues (expenses) | 57,239 | 46,790 | 10,449 | 22.3% |
| Income/(loss) before capital contributions | 74,978 | 70,913 | 4,065 | 5.7% |
| Capital contributions | 246 | 14,193 | (13,947) | -98.3% |
| Change in net position | 75,224 | 85,106 | (9,882) | -11.6% |
| Total net position, July 1 | 1,419,153 | 1,328,213 | 90,940 | 6.8% |
| Total net position, March 31 | 1,494,377 | 1,413,319 | 81,058 | 5.7% |

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PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 9 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (HOU)

| <u>-</u> | FY20 | FY19 | Variance | % change |
|--------------------------------------------|----------|----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 13,271 | 12,150 | 1,121 | 9.2% |
| Rentals, building and ground area | 24,726 | 25,622 | (896) | -3.5% |
| Parking | 18,750 | 19,748 | (998) | -5.1% |
| Concessions | 19,176 | 19,359 | (183) | -0.9% |
| Other _ | 817 | 890 | (73) | -8.2% |
| Total operating revenues | 76,740 | 77,769 | (1,029) | -1.3% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 23,273 | 22,718 | 555 | 2.4% |
| Supplies | 1,593 | 1,505 | 88 | 5.8% |
| Services | 30,498 | 32,032 | (1,534) | -4.8% |
| Non-capital outlay | 231 | 289 | (58) | -20.1% |
| Depreciation and amortization | 22,167 | 23,042 | (875) | -3.8% |
| Total operating expenses | 77,762 | 79,586 | (1,824) | -2.3% |
| Operating income(loss) | (1,022) | (1,817) | 795 | -43.8% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 7,777 | 6,607 | 1,170 | 17.7% |
| Interest expense | (12,177) | (12,881) | 704 | -5.5% |
| Gain / (Loss) on disposal of assets | - | - | - | N/A |
| Passenger facility charges | 17,895 | 19,335 | (1,440) | -7.4% |
| Customer facility charges | - | - | - · | N/A |
| Special facility cost | - | - | - | N/A |
| Cost of issuance for debt | - | (686) | 686 | -100.0% |
| Other revenue (expense) | 192 | 65 | 127 | 195.4% |
| Total nonoperating revenues (expenses) | 13,687 | 12,440 | 1,247 | 10.0% |
| Income/(loss) before capital contributions | 12,665 | 10,623 | 2,042 | 19.2% |
| Capital contributions | 1,228 | 110 | 1,118 | 1016.4% |
| Change in net position | 13,893 | 10,733 | 3,160 | 29.4% |
| Total net position, July 1 | 243,341 | 229,761 | 13,580 | 5.9% |
| Total net position, March 31 | 257,234 | 240,494 | 16,740 | 7.0% |

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PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 9 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (EFD)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|----------|--------------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 178 | 186 | (8) | -4.3% |
| Rentals, building and ground area | 1,242 | 1,193 | 49 | 4.1% |
| Parking | - | - | - | N/A |
| Concessions | 104 | 17 | 87 | 511.8% |
| Other | 60 | 63 | (3) | -4.8% |
| Total operating revenues | 1,584 | 1,459 | 125 | 8.6% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 2,108 | 2,242 | (134) | -6.0% |
| Supplies | 240 | 256 | (16) | -6.3% |
| Services | 1,835 | 2,321 | (486) | -20.9% |
| Non-capital outlay | 11 | 16 | (5) | -31.3% |
| Depreciation and amortization | 4,033 | 4,009 | 24 | 0.6% |
| Total operating expenses | 8,227 | 8,844 | (617) | -7.0% |
| Operating income (loss) | (6,643) | (7,385) | 742 | -10.0% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 422 | 409 | 13 | 3.2% |
| Interest expense | (1,666) | (1,762) | 96 | -5.4% |
| Gain / (Loss) on disposal of assets | - | - | - | N/A |
| Passenger facility charges | - | - | - | N/A |
| Customer facility charges | - | - | - | N/A |
| Special facility cost | - | - | - | N/A |
| Cost of issuance for debt | - | (74) | 74 | -100.0% |
| Other revenue (expense) | 11 | - | 11 | 100.0% |
| Total nonoperating revenues (expenses) | (1,233) | (1,427) | 194 | -13.6% |
| Income/(loss) before capital contributions | (7,876) | (8,812) | 936 | -10.6% |
| Capital contributions | | 9 | (9) | -100.0% |
| Change in net position | (7,876) | (8,803) | 927 | -10.5% |
| Total net position, July 1 | (64,238) | (52,461) | (11,777) | 22.4% |
| Total net position, March 31 | (72,114) | (61,264) | (10,850) | 17.7% |

UNAUDITED

PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 3 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (HAS)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|-----------|-----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 23,610 | 23,881 | (271) | -1.1% |
| Rentals, building and ground area | 56,609 | 53,081 | 3,528 | 6.6% |
| Parking | 21,118 | 25,838 | (4,720) | -18.3% |
| Concessions | 18,304 | 18,687 | (383) | -2.0% |
| Other | 1,647 | 1,486 | 161 | 10.8% |
| Total operating revenues | 121,288 | 122,973 | (1,685) | -1.4% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 31,577 | 29,831 | 1,746 | 5.9% |
| Supplies | 1,967 | 2,019 | (52) | -2.6% |
| Services | 47,634 | 48,465 | (831) | -1.7% |
| Non-capital outlay | 503 | 257 | 246 | 95.7% |
| Depreciation and amortization | 45,095 | 43,837 | 1,258 | 2.9% |
| Total operating expenses | 126,776 | 124,409 | 2,367 | 1.9% |
| Operating income (loss) | (5,488) | (1,436) | (4,052) | 282.2% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 19,748 | 17,522 | 2,226 | 12.7% |
| Interest expense | (19,296) | (19,866) | 570 | -2.9% |
| Gain / (Loss) on disposal of assets | - | (7) | 7 | -100.0% |
| Passenger facility charges | 22,335 | 25,653 | (3,318) | -12.9% |
| Customer facility charges | 4,115 | 3,916 | 199 | 5.1% |
| Special facility cost | (29) | (31) | 2 | -6.5% |
| Other revenue (expense) | 66 | 8 | 58 | 725.0% |
| Total nonoperating revenues (expenses) | 26,939 | 27,195 | (256) | -0.9% |
| Income/(loss) before capital contributions | 21,451 | 25,759 | (4,308) | -16.7% |
| Capital contributions | 481 | 14,743 | (14,262) | -96.7% |
| Change in net position | 21,932 | 40,502 | (18,570) | -45.8% |
| Total net position, July 1 | 1,598,256 | 1,505,513 | 92,743 | 6.2% |
| Total net position, March 31 | 1,620,188 | 1,546,015 | 74,173 | 4.8% |

UNAUDITED

PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 3 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (IAH)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|-----------|-----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 19,310 | 19,818 | (508) | -2.6% |
| Rentals, building and ground area | 47,665 | 44,411 | 3,254 | 7.3% |
| Parking | 15,996 | 19,404 | (3,408) | -17.6% |
| Concessions | 13,038 | 12,827 | 211 | 1.6% |
| Other | 1,368 | 1,164 | 204 | 17.5% |
| Total operating revenues | 97,377 | 97,624 | (247) | -0.3% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 23,182 | 21,750 | 1,432 | 6.6% |
| Supplies | 1,313 | 1,457 | (144) | -9.9% |
| Services | 36,828 | 36,788 | 40 | 0.1% |
| Non-capital outlay | 379 | 141 | 238 | 168.8% |
| Depreciation and amortization | 36,167 | 34,887 | 1,280 | 3.7% |
| Total operating expenses | 97,869 | 95,023 | 2,846 | 3.0% |
| Operating income (loss) | (492) | 2,601 | (3,093) | -118.9% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 15,349 | 13,483 | 1,866 | 13.8% |
| Interest expense | (14,645) | (15,078) | 433 | -2.9% |
| Gain / (Loss) on disposal of assets | = | (7) | 7 | -100.0% |
| Passenger facility charges | 16,930 | 19,098 | (2,168) | -11.4% |
| Customer facility charges | 4,115 | 3,916 | 199 | 5.1% |
| Special facility cost | (29) | (31) | 2 | -6.5% |
| Other revenue (expense) | 51 | 5 | 46 | 920.0% |
| Total nonoperating revenues (expenses) | 21,771 | 21,386 | 385 | 1.8% |
| Income/(loss) before capital contributions | 21,279 | 23,987 | (2,708) | -11.3% |
| Capital contributions | 481 | 14,240 | (13,759) | -96.6% |
| Change in net position | 21,760 | 38,227 | (16,467) | -43.1% |
| Total net position, July 1 | 1,419,153 | 1,328,213 | 90,940 | 6.8% |
| Total net position, March 31 | 1,440,913 | 1,366,440 | 74,473 | 5.5% |

CITY OF HOUSTON, TEXAS UNAUDITED AIRPORT SYSTEM FUND

PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 3 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (HOU)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|---------|---------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 4,255 | 4,011 | 244 | 6.1% |
| Rentals, building and ground area | 8,520 | 8,266 | 254 | 3.1% |
| Parking | 5,122 | 6,434 | (1,312) | -20.4% |
| Concessions | 5,265 | 5,873 | (608) | -10.4% |
| Other | 259 | 302 | (43) | -14.2% |
| Total operating revenues | 23,421 | 24,886 | (1,465) | -5.9% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 7,716 | 7,385 | 331 | 4.5% |
| Supplies | 583 | 491 | 92 | 18.7% |
| Services | 10,144 | 11,026 | (882) | -8.0% |
| Non-capital outlay | 119 | 117 | 2 | 1.7% |
| Depreciation and amortization | 7,568 | 7,629 | (61) | -0.8% |
| Total operating expenses | 26,130 | 26,648 | (518) | -1.9% |
| Operating income(loss) | (2,709) | (1,762) | (947) | 53.7% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 4,168 | 3,834 | 334 | 8.7% |
| Interest expense | (4,091) | (4,212) | 121 | -2.9% |
| Gain / (Loss) on disposal of assets | - | - | - | N/A |
| Passenger facility charges | 5,405 | 6,555 | (1,150) | -17.5% |
| Customer facility charges | - | - | - | N/A |
| Special facility cost | - | - | - | N/A |
| Other revenue (expense) | 14 | 3 | 11 | 366.7% |
| Total nonoperating revenues (expenses) | 5,496 | 6,180 | (684) | -11.1% |
| Income/(loss) before capital contributions | 2,787 | 4,418 | (1,631) | -36.9% |
| Capital contributions | | 494 | (494) | -100.0% |
| Change in net position | 2,787 | 4,912 | (2,125) | -43.3% |
| Total net position, July 1 | 243,341 | 229,761 | 13,580 | 5.9% |
| Total net position, March 31 | 246,128 | 234,673 | 11,455 | 4.9% |

PRO-FORMA STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION (in thousands) FOR THE 3 MONTHS ENDED MARCH 31, 2020 AND MARCH 31, 2019 (EFD)

| | FY20 | FY19 | Variance | % change |
|--------------------------------------------|----------|----------|----------|----------|
| Operating Revenues | | | | |
| Landing area fees | 45 | 52 | (7) | -13.5% |
| Rentals, building and ground area | 424 | 404 | 20 | 5.0% |
| Parking | - | - | - | N/A |
| Concessions | 1 | (13) | 14 | 107.7% |
| Other | 20 | 20 | | 0.0% |
| Total operating revenues | 490 | 463 | 27 | 5.8% |
| Operating Expenses | | | | |
| Maintenance and operating | | | | |
| Personnel costs | 679 | 696 | (17) | -2.4% |
| Supplies | 71 | 71 | - | 0.0% |
| Services | 662 | 651 | 11 | 1.7% |
| Non-capital outlay | 5 | (1) | 6 | 600.0% |
| Depreciation and amortization | 1,360 | 1,321 | 39 | 3.0% |
| Total operating expenses | 2,777 | 2,738 | 39 | 1.4% |
| Operating income (loss) | (2,287) | (2,275) | (12) | 0.5% |
| Nonoperating revenues (expenses) | | | | |
| Investment income (loss) | 231 | 205 | 26 | 12.7% |
| Interest expense | (560) | (576) | 16 | -2.8% |
| Gain / (Loss) on disposal of assets | - | - | - | N/A |
| Passenger facility charges | - | - | - | N/A |
| Customer facility charges | - | - | = | N/A |
| Special facility cost | - | - | - | N/A |
| Other revenue (expense) | 1 | | 1 | 100.0% |
| Total nonoperating revenues (expenses) | (328) | (371) | 43 | -11.6% |
| Income/(loss) before capital contributions | (2,615) | (2,646) | 31 | -1.2% |
| Capital contributions | | 9 | (9) | -100.0% |
| Change in net position | (2,615) | (2,637) | 22 | -0.8% |
| Total net position, July 1 | (64,238) | (52,461) | (11,777) | 22.4% |
| Total net position, March 31 | (66,853) | (55,098) | (11,755) | 21.3% |

UNAUDITED

STATEMENTS OF NET POSITION (in thousands)

as of March 31, 2020 and March 31, 2019

| | March 31, 2020 | March 31, 2019 |
|----------------------------------------------------|----------------|----------------|
| Assets | | |
| Current assets | | |
| Cash and cash equivalents | 421,097 | 408,047 |
| (1) Investments | - | - |
| Restricted cash and cash equivalents | 2,056 | 1,933 |
| Restricted accounts receivable | 1,494 | 1,443 |
| Accounts Receivable (net of allowance for doubtful | | |
| accounts of \$1,110 in 2020 and \$897 in 2019) | 30,285 | 35,911 |
| Due from City of Houston | - | - |
| Inventory | 2,140 | 1,822 |
| Prepaids | 1,883 | 1,542 |
| Due from other governments - grants receivable | 6,229 | 26,215 |
| Total current assets | 465,184 | 476,913 |
| Noncurrent assets | | |
| Investments | 1,013,661 | 944,020 |
| Restricted cash and cash equivalents | 49,610 | 41,960 |
| Prepaids | 187 | 198 |
| Capital Assets | | |
| Land | 216,100 | 216,100 |
| Rights and Intangibles | 17,471 | 17,293 |
| Buildings, improvements and equipment | 5,606,177 | 5,484,289 |
| Construction in progress | 246,966 | 186,711 |
| Total capital assets | 6,086,714 | 5,904,393 |
| Less accumulated depreciation and amortization | (3,339,557) | (3,165,944) |
| Net capital assets | 2,747,157 | 2,738,449 |
| Total noncurrent assets | 3,810,615 | 3,724,627 |
| Total assets | 4,275,799 | 4,201,540 |
| Deferred Outflows of Resources | | |
| Deferred outflows from debt refunding | 16,744 | 20,179 |
| Deferred outflows from pensions | 17,719 | 30,834 |
| Deferred outflows from OPEB LTD | 96 | |
| Total deferred outflows of resources | 34,559 | 51,013 |

(continued)

The accompanying notes are an integral part of the financial statements

⁽¹⁾ Amount currently included in cash and cash equivalent. Allocation is only available at yearend

UNAUDITED

STATEMENTS OF NET POSITION (in thousands)

as of March 31, 2020 and March 31, 2019

| | March 31, 2020 | March 31, 2019 |
|--------------------------------------------|------------------|----------------|
| Liabilities | | |
| Current Liabilities | | |
| Accounts payable | 11,141 | 12,042 |
| Cost of issuance payable | - | - |
| Accrued payroll liabilities | 2,207 | 1,714 |
| Due to City of Houston | - | - |
| Due to other governments | 570 | 1,800 |
| Advances and deposits | 2,077 | 2,317 |
| Unearned revenue | 2,549 | 3,241 |
| Claims for workers' compensation | 904 | 881 |
| Compensated absences | 6,120 | 6,127 |
| Revenue bonds payable | 89,090 | 80,110 |
| Special facility revenue bonds payable | 6,240 | 5,960 |
| Inferior lien contract payable | - | - |
| Commercial paper payable | - | - |
| Pension obligation bonds payable | - | - |
| Note payable | - | = |
| Accrued interest payable | 23,582 | 24,584 |
| Contracts and retainages payable | 10,574 | 6,230 |
| Other current liabilities | 1,132 | 10,000 |
| Total current liabilities | 156,186 | 155,006 |
| Noncurrent Liabilities | | |
| Revenue bonds payable, net | 1,932,863 | 2,038,952 |
| Special facility revenue bonds payable | 68,185 | 74,425 |
| Inferior lien contract | - | , .20 |
| Commercial paper payable | 115,973 | 40,473.00 |
| Pension obligation bonds payable | 2,006 | 2,006 |
| Note payable | 324 | 2,000 |
| Claims for workers' compensation | 902 | 1,395 |
| Compensated absences | 6,489 | 6,932 |
| Net pension liability payable | 229,757 | 228,699 |
| Other post employment benefits | 73,286 | 89,450 |
| Other post employment benefits - LTD | 586 | 457 |
| other post employment benefits LTD | | 137 |
| Total noncurrent Liabilities | 2,430,371 | 2,482,789 |
| Total liabilities | 2,586,557 | 2,637,795 |
| Deferred Inflows of Resources | | |
| Deferred Inflows on pension | 5,800 | 1,100 |
| Deferred inflows from OPEB health benefits | 26,321 | 10,147 |
| Deferred inflows from OPEB LTD | - | 6 |
| Total deferred inflows of resources | 32,121 | 11,253 |
| Net position | 52,121 | 11,233 |
| Net Investment in capital assets | 562,662 | 525,037 |
| Restricted net position | 302,002 | 323,037 |
| Restricted for debt service | 460,162 | 387,774 |
| Restricted for maintenance and operations | 61,471 | 57,437 |
| | | |
| Restricted for special facility | 48,113 10,000 | 40,326 |
| Restricted for renewal and replacement | | 10,000 |
| Restricted for capital improvements | 615,318 | 638,319 |
| Unrestricted (deficit) | (66,046) | (55,388) |
| Total net position | 1,691,680 | 1,603,505 |

The accompanying notes are an integral part of the financial statements